

Message Text

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61

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/OIM/SAD/WALE/BT

APPROVED BY EB/OCA/CM/BEBYRON

COM/OI./SAD/LCOZART

COM/OIM/CAGNE/PHALE

COM/OIM/;/JDOYLE

NEA/EGY/GBROWN

NEA/RA/HMONTGOMERY (INFO)

----- 080369

P R 012138Z OCT 75

FM SECSTATE WASHDC

TO AMEMBASSY CAIRO PRIORITY

INFO AMEMBASSY ABU DHABI

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

AMCONSUL DHAHRAN

AMEMBASSY BEIRUT

UNCLAS STATE 233990

E.O. 11652 NA

TAGS: BEXP, EG

SU3JECT: PENNSYLVANIA STATE IOGA TRADE MISSION

REF: 10 FAM 973

1. PENNSYLVANIA STATE DEPT. OF COMMERCE PLANNING ORGANIZE IOGA TRADE MISSION TO MIDDLE EAST DURING JANUARY-FEBRUARY 1976. THEY HAVE BEEN CONSIDERING POSSIBLE VISITS TO KUWAIT, ABU DHABI, DUBAI, DHAHRAN, RIYADH, JIDDA, JANUARY 27-FEBRUARY 10. DURING PROCUREMENT PROCESS A NUMBER OF POTENTIAL MISSION MEMBERS HAVE EXPRESSED KEEN INTEREST IN VISITING CAIRO. IT IS NOW SUGGESTED THAT TWO OF THE PROPOSED STOPS; I.E., ABU DHABI, DUBAI, MIGHT BE REPLACED

0Y VISIT TO CAIRO. AMEMBASSY CAIRO'S COMMENTS RE POSSIBILITY OF HOSTING MISSION REQUESTED SOONEST. THE FOLLOWING IS A LISTING OF SOME SIXTEEN FIRMS WHICH HAVE INDICATED UNCLASSIFIED

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STRONG INTEREST IN T'E MISSION AND ARE UNDER CONSIDERATION

FOR PARTICIPATION. SPROUT, WALDRON AND COMPANY, INC.,
MUNCY, PA (BULK ;ATERIALS, HANDLING, STORAGE AND PROCESSING
MACHINERY); SPERRY NEW HOLLAND, NEW HOLLAND, PA. (AGRIC.
;AC'Y); ESB, INC., PHILA. (INDUSTRIAL BATTERIES); ROHM
AND HASS, PHILA. (CHEMICALS, PLASTICS, FIBERS, HEALTH
PRODUCTS); RORER INTERNATIONAL, FT. WASHINGTON, PA.
(PHARMACEUTICAL PREPARATIONS); AMERICAN MEDICORP, BALA

CYNWYD, PA. (HOSPITAL MGMT SERV); WESTINGHOUSE ELECTRIC,
WASHINGTON, PA.; ZURN INTERNATIONAL, ERIE PA. (INDUS.
MCHY, VALVES, PIPING, FABRICATED METAL PRODUCTS); AIR
PRODUCTS AND CHEMICALS, ALLENTOWN, PA. (INDUS. GASES AND
EQ., MEDICAL PRODUCTS, CHEMICALS, PLASTICS); THE BUDD
CO., PHILA.(AUTOMOBILE BODY COMPONENTS, BRAKES, WHEELS,
PLASTIC PRODUCTS, HIGHWAY TRAILERS, RAILWAY PASSENGER
CARS,); GENERAL ELECTRIC CORP., N.Y.C.MOTORS AND
GENERATORS, ADJUSTABLE SPEED DRIVES, AIRCRAFT PARTS);

BOEING VERTOL, PHILA. (AIRCRAFT, HELICOPTERS, SURFACE
TRANSPORTATION SYSTEMS, LIGHTRAIL, TROLLEY CARS, SURFACE
SUBWAY SYSTEMS); PPG, PITTS. (GLASS AND INDUS. PRODUCTS);
GTE SYLVANIA (PRECISION MATERIALS AND PARTS FOR VIRTUALLY
EVERY BASIC INDUSTRY); DRAVO CORP., PITTS. (HVY MCHY AND
TRANSPORTATION EQ.); EATON CORP., WILLOW GROVE, PA.
(AUTOMOTIVE, MECHANICAL, ENGINE COMPONENTS; CASTINGS,
CONTROLS PRODUCTS, ENGINEERED FASTENERS, FLUID POWER
PRODUCTS, FORGINGS, MATERIALS HANDLING, MOLDED PRODUCTS,
POWER TRANSMISSION SYSTEMS, SECURITY PRODUCTS AND SYSTEMS,
TRUCK COMPONENTS)

2. SINCE NO MORE THAN TWELVE FIRMS WILL BE ELIGIBLE FOR
PARTICIPATION, IT WOULD BE HELPFUL IF POST COULD IDENTIFY
PRODUCT LINES FROM THE ABOVE LIST WHICH APPEAR MOST
SUITABLE FOR THE EGYPTIAN MARKET.

3. POST'S EARLY RESPONSE GREATLY APPRECIATED. INGERSOLL

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Draft Date: 01 OCT 1975
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Event:
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